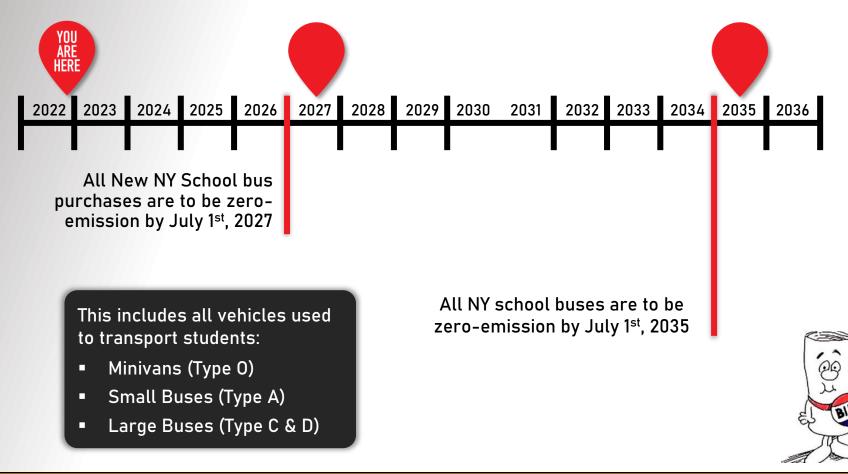
School Bus Electrification



Legislation

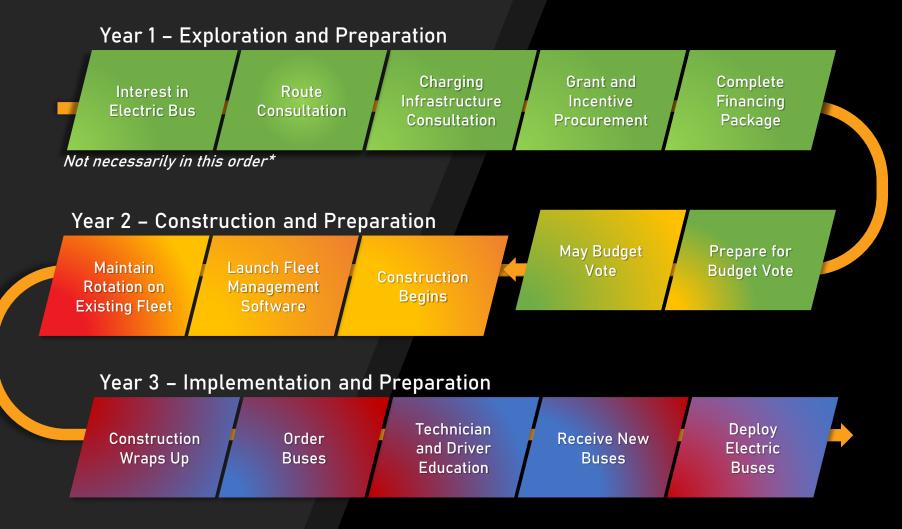


Ruling has been made by New York State:



Before the Bus - Planning





Maintenance



> Maintenance savings – fewer unpredictable expenses

Diesel	Electric	
Oil Maintenance	No Engine Oil	
Fuel System	No Fuel System	
Transmission	No Transmission	
Exhaust System	No Turbo, EGR, or Injectors	
Air Filter	No Air Filter	
DPF and DEF Systems	No Aftertreatment	

Maintenance

- Maintenance What stays the same?
 - Tire and Suspension Maintenance
 - > Bus Body Maintenance
 - Brake Replacement and Maintenance
 - Air System Maintenance
 - Lubrication/Greasing Practices
 - > Interior

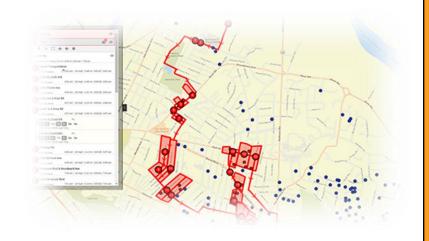




The Hold Ups



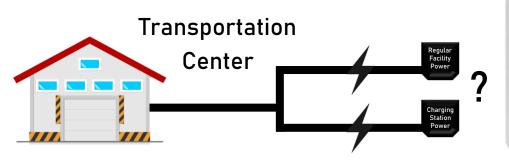
- 25-30% decreased range in cold climates
- May not work on all routes
 - May need to redesign existing routes from scratch
 - May require additional fuel types until technology evolves
- Limited public charging network
 - Not suitable for all sports and/or field trips at this time
- Power grid capabilities
- Higher purchase price
 - \$400,000+ vs. \$150,000 for diesel
- Grants often geared toward older fleets
 - Typically, 2009 and older

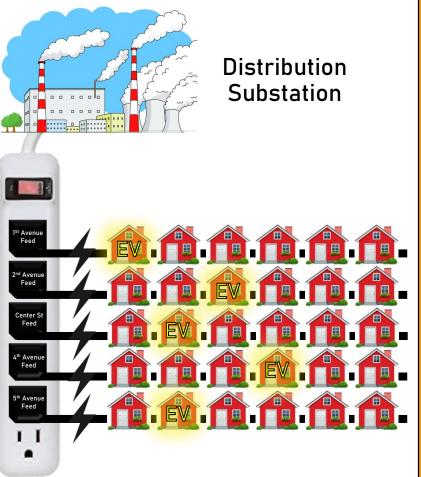


Before the Bus - Planning FACILITY & GRID CAPACITY



- The substation feeding your area does not have an unlimited capacity
- Upgrades will be required in almost every case
- Costs will vary greatly, depending on current capacity and distance to the substation

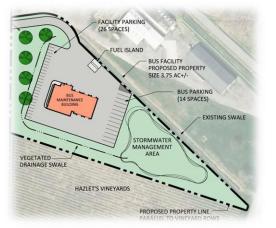


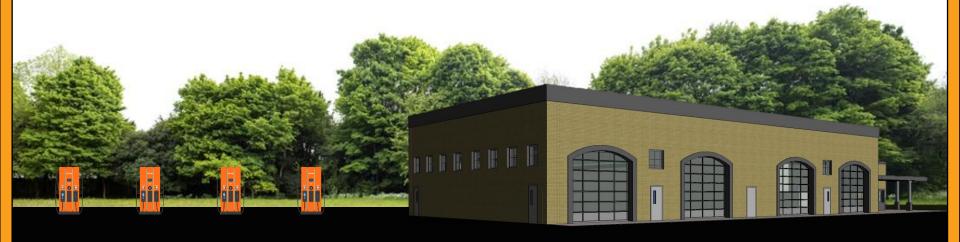


Before the Bus - Planning FUTURE FACILITY CONSIDERATIONS



- Future-proof your district during the planning phase:
 - Expect electric to be part of your future in some capacity
 - Create provisions for future infrastructure
 i.e., Conduit, sidewalks, islands, etc.





Before the Bus – Planning FUTURE FACILITY CONSIDERATIONS



- Future-proof your district during the planning phase:
- > Remember to include other locations within your district:
 - Athletic fields
 - Event centers





Vehicle-to-Grid (V2G)

- Allows stored power in vehicle batteries to be sold back to the grid in times of increased demand.
- Use Caution:
 - Most batteries will come with a maximum throughput associated with the warranty.
 - > Throughput is any power put into and taken out of the battery.
 - Selling power back to the grid will count as throughput and could decrease your warranty period significantly if not managed properly.
 - Selling power back to the grid will discharge the battery and require a new charge cycle to replenish.





Provides charging through a 120V AC plug and does not require installation of additional charging equipment.

 Not suitable for commercial vehicles such as buses.



- Provides charging through a 240V (Residential) or 208V (Commercial) plug and requires installation of additional charging equipment.
- Commercial Charger
- ≻ 3kW 19.2kW
- Typically, 19.2kW for Commercial
- Suitable for Overnight and Mid-Day Charging in Many Cases.
- Will Charge an electric school bus.





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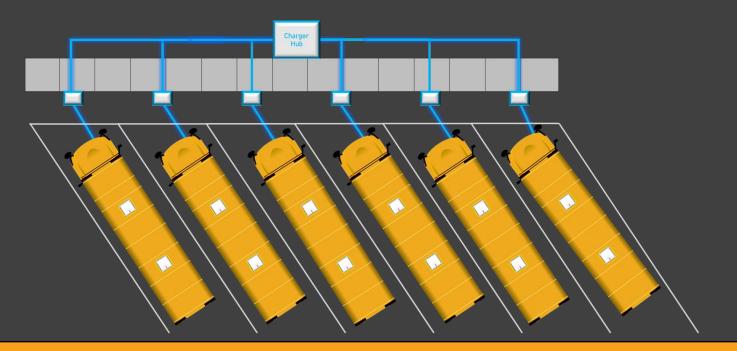
- DC Fast Charge: Provides charging through 208-600V AC input and requires specialized equipment to be installed at your vehicle location.
- Commercial Charger
- > Multiple Power Options
- > 24kW to 350 kW
- Full Charge in Less Than one Hour
- > Will Charge an Electric CE



This is the most expensive charger but will be needed in many cases.

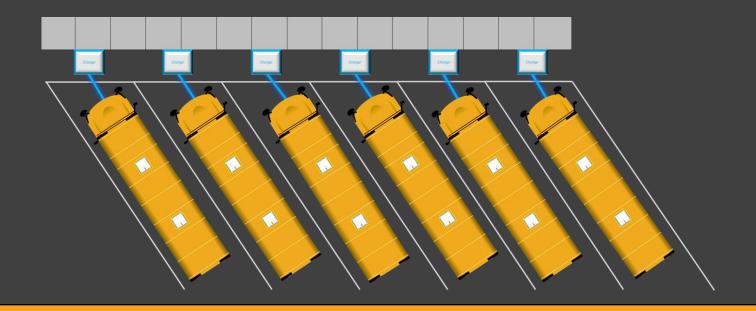


- > 2+ to 1 Charging
- Not recommended
- If the base station goes down, it is possible that all associated buses will not charge





- > 1 to 1 Charging
 - Ideal scenario
 - > If one charger goes down, only one bus goes down



CORNICE TECHNOLOGY

Before the Bus – Planning NYAPT WEBINAR SERIES

- For more information about planning for an EV Fleet, please visit the links below to view the three-part NYAPT Webinar Series presented by Cornice Technologies.
 - Part 1: Planning for an Electric Bus Fleet
 - https://vimeo.com/638629580
 - Part 2: Understanding Electric Vehicles and Charging Infrastructure
 https://vimeo.com/641929212
 - Part 3: Understanding Electricity as a Fuel
 - https://vimeo.com/646044340







Before the Bus – Funding YEAR 1 EPA CLEAN SCHOOL BUS PROGRAM



www.epa.gov/cleanschoolbus

Round 1 Program Rewards:

Total Awards Nationwide: \$913,132,000

- Funding for 2,468 buses
- New York State Total Awards: \$69,620,000
 - Funding for 184 buses

Total Awards for Customers of Leonard Bus Sales: \$24,005,000
 Funding for 61 buses



- > What can you do now to prepare for round 2?
 - Manage your fleet as usual until more information is available regarding scrappage requirements for round 2 of funding.
 - Update, renew, or apply for SAM (System Award Management) and UIE (Unique Entity ID / DUNS number). Both registrations can be completed through the SAM website - <u>https://sam.gov/content/home</u>
 - Visit the EPA website <u>www.epa.gov/cleanschoolbus</u> to access all available program information.
 - Sign up to receive the "Clean School Bus Program Newsletter" to receive information as it is released by the EPA for this program. <u>https://lp.constantcontactpages.com/su/dgrhRed/cleanschoolbus</u>

Electric Bus Acquisition



- Through Leonard Bus Sales and our partnership with Cornice Technology, the bus quote provided by your Transportation Advisor can include the following to simply the ordering and launch process:
 - The bus/buses
 - > Charging hardware (Not including sitework to feed power to the hardware)
 - > Charging software and plans (For battery charging management, all EVSB's require software)
 - > Charger maintenance plans (Serviced by Leonard Bus Sales Technicians)
- To assist in a smooth implementation after the bus quote, Leonard Bus Sales and Cornice Technology can help steer initial discussions toward the appropriate next steps.
- Construction may be required as electric vehicles are added to your fleet. Note that all construction related expenses must be managed separately and cannot be included on a quote as part of the bus purchase.
 - > Utility coordination and consultation
 - Electrical upgrades and associated expenses
 - Facility/Civil upgrades
 - Contractor bids and award amounts

Comparison

	IC Bus	Thomas Built Buses	Blue Bird Bus
Model Name	eCE	Jouley C2	Electric Vision
Estimated Range	Up to 200 Miles	Up to 138 Miles	Up to 120 Miles
Capacity Options	Up to 77	Up to 81	Up to 77
Tire Size	11R22.5	11R22.5	11R22.5
Horsepower	Up to 342 HP	Up to 295 HP	Up to 315 HP
Electric Motor	Dana TM4 Sumo	Proterra ProDrive	Dana TM4 Sumo
Transmission	None – Direct Drive	Eaton – 2 Speed	None – Direct Drive
Regenerative Braking	Yes – 3 Levels	Yes - 1 Level	Yes - 1 Level
Battery Type	Lithium lon	Lithium lon	Lithium Ion
Charging Ability	AC Level 2	No Level 2	AC Level 2
	DC Level 3 (Fast Charge)	DC Level 3 (Fast Charge)	DC Level 3 (Fast Charge)
Braking	Air Disc Only	Air Disc	Air Disc Optional
Service At	IC Bus Dealer	Thomas Bus Dealer	Cummins

CE Bus IC eCE SPEC SHEET





eCE Spec Sheet

- Battery Thermal Management System (BTMS) maintains optimal temperature for range and charging
- > 650 volt, 6-phase permanent magnet motor
- State-of-the-art instrument cluster
- Three levels of regenerative braking
- Level II AC and DCFC charging ready
- Peak Power: 335HP
- Continuous Power: 255HP
- > Vehicle to grid (V2G) ready



Two battery options offer the longest single-charge range in the industry 105 kWh 105 kWh 135 Mile Range 105 kWh 105 kWh 105 kWh 200 Mile Range

Range is approximate and will vary based on the driver, terrain, temperature, and a variety of other factors.

IC eCE BUS WARRANTY

Drive Charger, Charging Cables, and Inverters
 5 Years/100,000 Miles

- HV Steering Pump, Air Compressor
 1 Year/Unlimited
- Standard IC Chassis Warranty
- Drive Battery
 - 8 Years/175,000 Miles
- > Drive Motor
 - 5 Years/100,000 Miles



Summary



- Designate an EV Implementation Team
 - Superintendent, Business Office, Buildings & Grounds, Transportation Department, Bus Distributor
- Watch the 3-Part Webinar series
- > Be aware of "pop-up" companies making offers that sound too simple
- Begin researching architectural firms for EV understanding and capabilities
 Interview your architects very few are experienced in this area
- Contact your utility provider to determine facility capabilities
- Understand what funding options are available
 How do we present this to voters?
- Look long term do not hyperfocus on the immediate future

